

For Chamber Members And Guests

GROW YOUR BUSINESS THIS WEEK

Your weekly guide to Chamber connections, visibility, learning, and growth

PLAN AHEAD

Lake Norman Chamber events and programs

NOVEMBER 3 | HUNTERSVILLE
Business BeforeHours - Southern Tide
8:30 AM - 10:00 AM | Southern Tide, Birkdale Village

Start your morning with conversation and new Chamber connections.

NOVEMBER 5 | CORNELIUS
Business AfterHours - United Community Bank
5:30 PM - 7:00 PM | United Community Bank

Connect with members and guests at 19510 Jetton Road.

NOVEMBER 5 | HUNTERSVILLE
Young Professionals 7th Annual Charity Putt-Putt Tournament

6:00 PM - 9:00 PM | Frankie's Fun Park

Putt for a purpose while supporting Children's Advocacy Center of Charlotte.

NOVEMBER 17 | CORNELIUS

Foundation - 5th Annual Thanks Giving Breakfast

7:30 AM - 9:30 AM | The Peninsula Club

Give thanks and give back in support of Bridge of Hearts and Cornelius Early Scholars.

NOVEMBER 19 | MOORESVILLE

Business AfterHours - Great Design 4 U

5:30 PM - 7:00 PM | Great Design 4 U

Build relationships and meet the team at this downtown Mooresville design firm.

NOVEMBER 20 | CORNELIUS / ZOOM

Focus Friday - The Political and Business Impact of the Midterm Elections

8:30 AM - 9:30 AM | Randy Marion Conference Room

Featuring Paul Shumaker of Capitol Communications. Presented by Novant Health; Zoom access available by request.

THIS WEEK'S BEST OPPORTUNITIES

Lake Norman Chamber events and programs | October 19 - October 23

MONDAY, OCTOBER 19 | CORNELIUS

Lake Norman Chamber Ambassador Program

4:00 PM - 5:00 PM | Lost Worlds Brewing Company

Get involved and help welcome and connect Chamber members.

TUESDAY, OCTOBER 20 | VIRTUAL

Lake Norman Chamber - Connection

7:30 AM - 8:30 AM | Virtual Meeting

Contact a group leader in advance for access information.

TUESDAY, OCTOBER 20 | CORNELIUS

WINS Women's Networking - Celebrating Our Cancer Survivors

8:00 AM - 10:00 AM | H2 Public House

Wear pink and join this special gathering celebrating strength and community.

TUESDAY, OCTOBER 20 | CORNELIUS

Ribbon Cutting - Paragon Surgical Specialists, PA

1:00 PM - 2:00 PM | Paragon Surgical Specialists, PA

Celebrate a local business and connect with fellow members.

THURSDAY, OCTOBER 22

Lake Norman Chamber - Young Professionals Social

6:00 PM - 8:00 PM | Venue to be announced

Expand your network in a relaxed social setting.

MONEY & STRATEGY

PUT YOUR EXPO CONNECTIONS TO WORK

Keep the momentum from this week's Business Expo going with timely, personal follow-up and a clear next step for each promising conversation.

PRIORITIZE YOUR NEW CONTACTS

Choose the contacts whose needs best match your services. Note what you discussed and where you may be able to help.

MAKE YOUR FOLLOW-UP PERSONAL

Mention a specific part of your conversation, share a useful resource, and suggest a brief meeting when there is a clear reason to reconnect.

SET A NEXT ACTION

Record each contact and follow-up date. Review your progress next week so valuable introductions continue developing into business relationships.

KEEP THE CONVERSATION MOVING FORWARD.

GET SEEN

HOST AN EVENT

Business AfterHours • Business BeforeHours • Mixer • Coffee Connection

SIGNATURE EVENT VISIBILITY

Young Professionals 7th Annual Charity Putt-Putt Tournament — November 5, Huntersville — **Benefiting Children's Advocacy Center of Charlotte**

2026 Fall Classic Golf Tournament — October 27, Mooresville

SOLD OUT!

2027 Pickleball & Top Golf Swing Suite Tournament — January 19, Cornelius

2027 AI Summit - March 24 & 25 - Sponsorship and visibility opportunities coming soon.

LEARN & IMPROVE

FOR YOUR BUSINESS

WEDNESDAY, OCTOBER 28
Elevate Strategy and Consulting - Three Gaps Every Business Owner Must Close
8:30 AM - 10:00 AM | Randy Marion Conference Room

THURSDAY, DECEMBER 3
Elavon - Ribbon Cutting/Professional Development: Small Business Big Ambition
11:30 AM - 1:00 PM | Professional Development

FRIDAY, DECEMBER 4
Certified Sales Leader - Insightful Selling
9:00 AM - 11:00 AM | Randy Marion Conference Room

FOR YOU PERSONALLY

THURSDAY, OCTOBER 22
Vimirra - Medicare Seminar for Open Enrollment
6:30 PM - 7:30 PM | Randy Marion Conference Room

CHAMBER COMMUNITY

WELCOME OUR NEWEST CHAMBER MEMBERS

Blitz Chiropractic

Simply2Moms, LLC

Welborne White and Schmidt Dentistry

Scott's Cleaning Services

Harborline Lake Norman

Pharos Implants and Oral Surgery

GET FEATURED

SECURE YOUR SPOT ON A LAKE NORMAN CHAMBER PODCAST

Share your story, spotlight your business, and reach a broader local audience through **TownTalk** or **Around the Lake**.

Interested? Contact Bill Russell:
russell@lakenormanchamber.org

PLAN AHEAD FOR NEXT WEEK

Lake Norman Chamber events and programs | October 26 - October 30

TUESDAY, OCTOBER 27 | MOORESVILLE
2026 Annual Fall Classic Golf Tournament - SOLD OUT
8:00 AM Registration | 9:00 AM Play | Mooresville Golf Club

TUESDAY, OCTOBER 27 | DAVIDSON
Lake Norman Chamber Diversity Social
5:00 PM - 7:00 PM | King Canary Brewing Company

WEDNESDAY, OCTOBER 28 | CORNELIUS
Business BeforeHours - Everest Gymnastics Training Center
8:30 AM - 10:00 AM | 19340 Liverpool Parkway

THURSDAY, OCTOBER 29 | CORNELIUS
Member Orientation & Group Ribbon Cutting
3:30 PM - 5:00 PM | Lake Norman Chamber of Commerce

VIEW THE FULL CALENDAR

LAKE NORMAN CHAMBER EVENT CALENDAR

LAKE NORMAN COMMUNITY CALENDAR

Together, we continue to strengthen business, build relationships, and make a difference in our community.

Empowering Our Community Through Business Collaboration

CONNECT • ADVOCATE • COLLABORATE

(704) 892-1922 | lakenormanchamber.org