



2026 BUSINESS EXPO

REGISTRATION DEADLINE: SEPTEMBER 30

Don't miss your opportunity to put your business in front of the Lake Norman community at our 25th Anniversary Business Expo.

[REGISTER FOR THE EXPO](#)

For Chamber Members And Guests

GROW YOUR BUSINESS THIS WEEK

Your weekly guide to Chamber connections, visibility, learning, and growth

PLAN AHEAD

Lake Norman Chamber events and programs

OCTOBER 1 | HUNTERSVILLE

Business AfterHours - James Funeral Home

5:00 PM - 7:00 PM | James Funeral Home

Connect after work, strengthen relationships and learn more about one of our Chamber member businesses.

OCTOBER 6 | CORNELIUS

Lake Norman Chamber - 2026 Candidate Forum

7:00 PM - 9:00 PM | Cornelius Town Hall

Hear directly from the candidates for North Carolina House District 98 during this community candidate forum hosted by the Lake Norman Chamber.

OCTOBER 13 | HUNTERSVILLE

Lake Norman Chamber - 2026 Business EXPO

11:00 AM - 5:00 PM | Huntersville Recreation Center

Connect with businesses, discover new resources and showcase your company at one of the region's largest business networking events.

OCTOBER 15 | MOORESVILLE

Business AfterHours - Victory Lanes

5:30 PM - 7:00 PM | Victory Lanes Events & Entertainment Center

Unwind after the workday while building new relationships in a relaxed Chamber networking environment.

NOVEMBER 5 | HUNTERSVILLE

Young Professionals 7th Annual Charity Putt-Putt Tournament

6:00 PM - 9:00 PM | Frankie's Fun Park

Putt for a purpose with the Lake Norman Young Professionals while supporting Pat's Place Child Advocacy Center.

THIS WEEK'S BEST OPPORTUNITIES

Lake Norman Chamber events and programs | September 28 - October 2

TUESDAY, SEPTEMBER 29 | VIRTUAL

LAKE NORMAN CHAMBER - Connection

7:30 AM - 8:30 AM | Virtual Meeting

Start your morning building meaningful business relationships and expanding your Lake Norman network.

THURSDAY, OCTOBER 1 | HUNTERSVILLE

LAKE NORMAN CHAMBER - Coffee Connection

8:30 AM - 10:00 AM | Hydralive Therapy

Build meaningful relationships and connect with local professionals in a welcoming, informal networking setting.

THURSDAY, OCTOBER 1 | HUNTERSVILLE

Business AfterHours - James Funeral Home

5:00 PM - 7:00 PM | James Funeral Home

Connect after work, strengthen relationships and learn more about one of our Chamber member businesses.

No Chamber events are currently listed for Friday, October 2.

MONEY & STRATEGY

FINISH THE QUARTER WITH A PIPELINE RESET

Before Q4 gets busy, take 30 minutes to review the opportunities already in front of you. Growth often comes from following up on existing relationships before chasing new ones.

REVIEW YOUR TOP 10

Identify the ten prospects, customers or referral partners most likely to create opportunity before year-end.

MAKE THE NEXT MOVE CLEAR

Every active opportunity should have a next step, an owner and a date. If it does not, it is probably not moving.

RECONNECT BEFORE YOU REPLACE

One thoughtful follow-up with an existing contact can be more valuable than ten cold introductions.

A STRONG Q4 STARTS WITH WHAT YOU DO BEFORE OCTOBER.

GET SEEN

HOST AN EVENT

Business AfterHours • Business BeforeHours • Mixer • Coffee Connection

SIGNATURE EVENT VISIBILITY

25TH ANNIVERSARY BUSINESS EXPO

REGISTRATION CLOSES SEPTEMBER 30

The Business Expo is one of the Chamber's biggest opportunities of the year to put your company face-to-face with customers, business leaders and the Lake Norman community. If you have been thinking about exhibiting, now is the time to claim your space.

Tuesday, October 13 | 11:00 AM - 5:00 PM
Huntersville Recreation Center

REGISTER BY SEPTEMBER 30

DON'T WATCH THE EXPO FROM THE SIDELINES — PUT YOUR BUSINESS IN THE ROOM.

[Young Professionals 7th Annual Charity Putt-Putt Tournament](#) — October 20, Huntersville — **Benefiting Pat's Place Child Advocacy Center**

[2026 Fall Classic Golf Tournament](#) — November 5, Mooresville — **SOLD OUT**
Volunteers welcome!

[2027 Pickleball & Top Golf Swing Suite Tournament](#) — January 19, Cornelius

LEARN & IMPROVE

FOR YOUR BUSINESS

WEDNESDAY, SEPTEMBER 30

Elevate Strategy and Consulting - Three Gaps Every Business Owner Must Close

8:30 AM - 10:00 AM

WEDNESDAY, SEPTEMBER 30

Mike McClanahan - Fix Your People Problems

12:00 PM - 1:00 PM

THURSDAY, OCTOBER 1

Cybersecurity Isn't Magic...but Getting Hacked Sure Feels Like Black Magic

11:00 AM - 1:00 PM | Professional Development

WEDNESDAY, OCTOBER 14

Comps Academy - SC Residential Core Mandatory

9:45 AM - 2:15 PM | Continuing Education

THURSDAY, DECEMBER 3

EAElavon - Ribbon Cutting/Professional Development

Small Business Big Ambition

11:30 AM - 1:00 PM | Professional Development

FOR YOU PERSONALLY

SATURDAY, OCTOBER 3

CROWNED WOMAN: The Awakening Experience

9:00 AM - 12:00 PM | Community Event

THURSDAY, OCTOBER 8

Feeling Lost in the Medicare Maze? Let Us Guide You Through It!

6:30 PM - 7:30 PM | Educational Program

SATURDAY, OCTOBER 10

Second Saturday Divorce Workshop for Women

9:00 AM - 12:00 PM | Community Program

THURSDAY, OCTOBER 22

Vimirra - Medicare Seminar for Open Enrollment

6:00 PM - 9:00 PM | Randy Marion Conference Room

CHAMBER COMMUNITY

WELCOME OUR NEWEST CHAMBER MEMBERS

The Admin Effect

Quoin, Inc.

[SOS Locksmith](#)

[Blythe Landing Self Storage](#)

[Carry Confident Defense Academy](#)

[Andrew's Landscaping](#)

[David Weekley Homes](#)

[Paragon Surgical Specialists, PA](#)

[GYP-X, LLC](#)

[Martin-Miser Associates](#)

[Every Last Cent](#)

[Hunter Chevrolet](#)

[Swanky Straw, LLC](#)

[Scribe, LLC](#)

[US Health Advisors](#)

[Action Plus Ideas](#)

[Davidson Child Anxiety Counseling](#)

GET FEATURED

SECURE YOUR SPOT ON A LAKE NORMAN CHAMBER PODCAST

Share your story, spotlight your business, and reach a broader local audience through [TownTalk](#) or [Around the Lake](#).

Interested? Contact Bill Russell: russell@lakenormanchamber.org

PLAN AHEAD FOR NEXT WEEK

Lake Norman Chamber events and programs | October 5 - October 9

TUESDAY, OCTOBER 6 | VIRTUAL
[Lake Norman Chamber Connection](#)

7:30 AM - 8:30 AM

TUESDAY, OCTOBER 6 | HUNTERSVILLE
[Ribbon Cutting - Purpose Driven Financial Services](#)

3:30 PM - 4:30 PM

TUESDAY, OCTOBER 6 | CORNELIUS
[Lake Norman Chamber - 2026 Candidate Forum](#)

7:00 PM - 9:00 PM | Cornelius Town Hall

WEDNESDAY, OCTOBER 7 | CORNELIUS

Lake Norman Chamber - BizNet Member Information Session

11:00 AM - 12:00 PM

FRIDAY, OCTOBER 9 | CORNELIUS

2026 Business Expo Orientation

10:00 AM - 11:00 AM

VIEW THE FULL CALENDAR

LAKE NORMAN CHAMBER EVENT CALENDAR

LAKE NORMAN COMMUNITY CALENDAR

Together, we continue to strengthen business, build relationships, and make a difference in our community.

Empowering Our Community Through Business Collaboration

CONNECT • ADVOCATE • COLLABORATE

(704) 892-1922 | lakenormanchamber.org